



**David L. Cole**

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**Background & Experience**

David has thirty-two years of experience as a “Hall of Fame” producer. In addition, he has held positions as District Manager, recruiting and training agents in the field; Agency Trainer, teaching product knowledge and sales skills; and Dual Professional Manager, working with accountants. David has mentored a junior partner the past five years whose production doubled under David’s guidance.

David participates in the local chapter of the FPA. He and his wife of 42 years participate in and support numerous mission projects, both domestically and internationally. Over the years he has earned numerous awards for both personal production and developing new people in the financial services business.

**Certifications & Education**

- Auburn University, Auburn, AL - BS Education