



**Ken Cress**

1520 Carlemont Drive  
Suite J  
Crystal Lake, IL 60014  
Email: [kcress@fsgllp.com](mailto:kcress@fsgllp.com)  
Cell: 224-622-4028

**Background & Experience**

Ken, a partner at FSG, has 30 years of experience in the life insurance and estate planning marketplace. He specializes in Wealth Transfer Strategies, Charitable Planning and Business Succession Planning. Ken works with wealth managers, financial advisors, CPA's and attorneys to develop creative solutions to planning needs. He has worked extensively with the financial advisors of several national brokerage firms to help them build the life insurance component of their individual practices.

Prior to joining FSG, Ken was a Sales Vice President for Highland Capital Brokerage. His experience includes roles as Agent and Life Brokerage Manager for Aetna and Lincoln National Life Insurance Company.

**Certifications & Education**

- North Central College, Naperville, IL - B.A. Management & Psychology, 1982