



### **Mike Cianci**

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### **Background & Experience**

Mike Cianci brings nearly two decades of experience to his role as a wholesale wealth management consultant. He has spent the last ten years working closely with advisors and working on the point-of-sale side. Mike specializes in client identification processes and advanced planning solutions, including estate preservation, supplemental retirement planning, and business planning strategies. His acumen in these fields is clearly displayed through his performance: he placed in the top ten for point of sale advisors for eight consecutive years at Wells Fargo, and he will bring the same dedication that earned him those rankings when working with you.

Mike earned his Bachelor of Sciences in Business Management from Keene State College. He was a member of the National Association of Insurance and Financial Advisors and served on their Board of Directors as Membership Chair for Western MA. Mike currently resides in Northern CT with his wife and three children. In his free time, he enjoys traveling, golf, and soccer.

### **Certifications & Education**

- Keene State College, Keene, N.H. - Bachelor of Science, Business Management