PLAN

PROFESSIONAL LIFE ADVISORS NETWORK

Randy Pabich, CLU®, ChFC®

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Randy Pabich provides sophisticated, client-tailored, tax-efficient estate, asset protection, business succession and charitable planning strategies to the high net worth clientele of many highly regarded financial institutions in the United States. His responsibilities include face-to-face meetings with clients and their financial advisors to assess planning needs and objectives, analyze supplied data and develop strategies for plan implementation through client-selected practitioners.

With over 25 years of financial planning experience, Mr. Pabich has worked in tandem with some of the nation's top estate attorneys in the development of planning concepts that utilize newly created entity structures, securities, specialized trusts and insurance. Mr. Pabich, through a collaborative and consultative approach, is dedicated to helping financial advisors and their clients navigate life insurance, asset transfers, estate and business planning.

Mr. Pabich is a frequent keynote speaker at various training and education seminars for financial advisors and is very comfortable discussing small business owner strategies and complex wealth transfer concepts, including estate planning, charitable giving, income replacement, retirement, and long-term care concerns.

Randy is a 10-time member of Hartford Life's President's Club, 2-time Chairman's Club recipient, and received Hartford's most elite awards, The Honor's Club and The Ring of Excellence. He has been married for over 30 years to his high-school sweetheart, Andrea. They have two grown children and their family enjoys vacationing, golfing, eating, and laughing together.

EDUCATION

- University of Illinois, Urbano-Champaign
  Bachelor of Arts, Political Science, 1986