

## ALTEO PLANTERS SERVICES (APS)

Alteo planters Service Ltd (APS) is a subsidiary of Alteo Milling Ltd, which provides a one-stop-shop tailor-made professional services to individuals for sugar cane cultivation. APS currently manages 200 hectares and target 400 hectares in the future.

### What does APS provide?

- Total management of your land: from cleaning & rock removal to cultivation and harvest of sugar cane. (OPTIONAL) You sit back and relax.
- Should have at least 10 arpent at its disposal to be feasible.

### How much it costs:

- Management fee of Rs 1,688 per arpent per year.
- One off investment of Rs 11,177\* per arpent per year for replanting amortised over 8 years.  
*\*Has cash flow implications. 50% down payment before works start and the rest invoiced monthly.*
- Field maintenance and harvest (Please refer to below table)

### Benefits:

- Allows you to save land cleaning costs (Approximately Rs25,000 per year)
- Your land is well maintained and clean at all times.
- Take advantage of the benefits as a small sugarcane planter.
- A yield of approximately +- Rs 6,181 per arpent per year subject to conditions\*  
*\*Manually maintained and harvested fields may provide return on investment depending on weather, replanting grant is obtained or if planter benefits from Fairtrade premium.*

SMALL SUGARCANE PLANTERS (<=60 TONNES SUGAR / YEAR)				
	With ALMS Grant		Without ALMS Grant	
	(Without Fairtrade)	(With Fairtrade)	(Without Fairtrade)	(With Fairtrade)
Revenue	52,927	55,460	51,321	53,769
Cost of field maintenance	(21,375)	(21,375)	(21,375)	(21,375)
Cost of harvest, loading and transport cost	(22,286)	(22,286)	(21,543)	(21,543)
Cost of management fee	(1,688)	(1,688)	(1,688)	(1,688)
<b>Gross Profit</b>	<b>7,578</b>	<b>10,110</b>	<b>6,715</b>	<b>9,163</b>
Amortisation of replanting cost - Years	(1,397)	(1,397)	(6,797)	(6,797)
<b>Net Profit / (Loss) per arpent</b>	<b>6,181</b>	<b>8,713</b>	<b>(83)</b>	<b>(2,366)</b>

For more technical information, please find below contact details:

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