



alteo

ALTEO PLANTERS SERVICES

About us

Alteo Planters Services Ltd (APSL) is a subsidiary company of Alteo Milling Ltd. Since its inception, APSL has put in place a one-stop-shop to provide tailor-made services to sugarcane planters.

Facts

To date APSL fully manages around 200 hectares of sugarcane fields belonging to small sugarcane planters. APSL's target is to extend its services to more planters to reach at least 400 hectares by the end of 2024.

APSL strives to provide planters with reliable, timely and quality services at a competitive cost.

We care for the environment

APSL ensures that all works are done according to Good Agricultural Practices with minimal impact on the environment.

Full management service

APSL provides a hassle-free service whereby it looks after all aspects of sugarcane production.

We plan, implement and supervise all sugarcane - related operations among which:

- Mechanical land preparation (machines from contractors)
- Soil sampling and analysis (via MCIA) for optimum fertilisation of sugarcane fields
- Preparation and transport of cane sets from nurseries to your field
- Application of fertilisers and herbicides
- Planting of sugarcane
- Harvesting of sugarcane

Moreover, you won't have to bother for registration of your fields at the weighbridge when comes harvest time – APSL does it for you.

We will also facilitate liaison with other organisations providing services to sugarcane planters such as the Farmers' Service Corporation, etc.



APSL will also inform you of all facilities to which small planters may take advantage of, such as:

- Guaranteed sugar price to small sugarcane planters
- Grants for replanting sugarcane fields (currently up to Rs. 1 18,000 per hectare, on a first-come first-served basis)
- Subsidies on fertilisers (currently 50% refund) and purchase of cane setts
- Incentives to small sugarcane planters – sugar production up to 60 tonnes of sugar per year tax free

APSL Team will monitor your field at regular intervals and you will be kept informed of the progress of works.

Take advantage of Fairtrade Premium!

With your consent, APSL will facilitate your adhesion to a Fairtrade-certified Cooperative whereby you may additionally benefit from a Fairtrade Premium for the production of Fairtrade-labelled sugar.

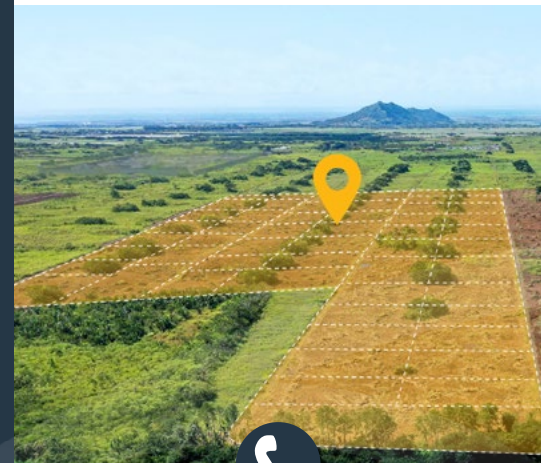
How to proceed?

- Contact Square Meters Ltd for a site visit and select the plot you wish to buy
- Meet APSL representative, discuss partnership conditions and agree on the contract duration
- Pay preliminary maintenance and planting expenses (depending on plot size and existing crops)
- Sit back and relax



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Your agrinvestment by Alteo



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